

## "Strong" 2012 for ALSO-Actebis

Written by Marco Attard  
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ALSO-Actebis fiscal 2012 group net profits total €46.3 million (73.4% higher than 2011) from net sales reaching €6.3 billion, results the company describes as "strong."



When it comes to Q4 2012, net profit is up by 27.2% Y-o-Y to €21.5m, while profit before tax (EBT) totals €28.5m with 29% Y-o-Y growth.

ALSO-Actebis 2012 sales in C. Europe total €4772m (up from €4732m in 2011), with particularly strong demand in the mobility (smartphones and tablets) segment.

Meanwhile the N./E. European segment sales grow by 3.5% to €1669m despite economically difficult times, with EBT growing by 52.4% to €12.5m.

The past year saw implementation of "important steps" of the company's MORE strategy, including the profit improvement program (PIP) and process optimisation program (POP), with positive contributions as a result.

"Harvesting of synergy effects, best-practice sharing, benchmarking, improved working capital and reduced interest rates also contributed decisively to the company's success", ALSO-Actebis CEO Gustavo Möller-Hergt says.

For 2013 the company expects "moderate growth" with sales close to 2012 levels, with focus on future growth fields such as cloud, mobile, big data and networking.

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