Synnex Intros CollabSolv Program

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Business process services provider Synnex announces CollabSolv, a program to help partners sell and support unified communications and other collaboration solutions.

The program unites what the company describes as the top AV, IT, CE, UC, cloud, mobile and secure networking technologies essential to building integrated enterprise, video and team collaboration solutions. It supports a range of platform options for enterprise, mid-market and small business customers, with applications for remote workers, BYOD, hot-desking, huddle rooms, meeting rooms, collaboration rooms and customer experience centres, with support for technology solutions for market verticals including corporate, healthcare, education, public sector and house of worship.

"Today's workplace is evolving, and Synnex partners are moving quickly to meet the needs of their customers. This strategic initiative is designed to help customers make their complex voice, cloud, and video projects simple, cohesive and profitable," the company adds. "Beyond delivering best-in-class hardware, software and platform offerings, our dedicated team of sales and marketing professionals and certified engineers are able to equip customers with the knowledge and skills needed to gain the competitive edge in this important market segment."

Manufacturers making part of program includes Audiocodes, Avaya, Aver, Avocor, Bose, Cisco, Crestron, Epson, Ergotron, Five9, Fortinet, Google, Harman, HPE, HPI, Intel, Konftel, Kramer, Legrand, Lenovo, LG, Lifesize, Logitech, Microsoft, NEC, Newline, OneLan, Peerless AV, Poly, Ribbon, RingCentral, Ruckus, Samsung, Sennheiser, Sharp, Verizon, Viewsonic, Watchguard and Yamaha, among others. Exclusive and specialised bundles are available, together with meeting room-as-a-service, subscription and consumption-based plans with monthly pricing

options.

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Customers around Collaboration Solutions](#)

options.