

Avaya and HP Enterprise Services (ES) announce a multi-year partnership offering cloud-based unified communications and contact centre technology together with enterprise management solutions.



As a result the two companies will start selling a combined Unified Communications-as-a-Service, Contact Centre-as-a-Service and infrastructure modernisation portfolio, one powered by Avaya UC software and HP's cloud capabilities.

The agreement also sees HP ES reselling the as-a-Service offerings while Avaya gets increased deployment scale.

HP ES Business Process Services will deliver a "significant" portion of Avaya Private Cloud Services (APCS), which will be integrated into the existing Mobility and Workplace and Business Process Services ecosystem. Thus a number of APCS employees and contractors will be transferred to HP ES.

Avaya retains sales contracts, service level agreements and overall client experience.

"The agreement with HP is the right path at the right time to quickly address what is already one of the fastest growing areas of our business," Avaya says. "Through our long-term relationship, we already share many customers. We expect that base to grow significantly with this new model, supporting the world's collaboration business environment."

Avaya Teams With HP in UC

Written by Marco Attard
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