



**Getronics earns the Advanced Technology Partner status in order to support Cisco TelePresence within the Cisco ATP programme.**

Sister company Talk & Vision, another subsidiary of KPN but a specialist in video communications, will be taking charge of the sales, implementation and managed video services, among other things. Talk & Vision will be used as the European Expert Center for Cisco's video conferencing.

Michiel Panders, Commercial Director of Service Providers at Cisco says: "We can now compliment Getronics and Talk & Vision since they have met all the requirements and criteria of our ATP-Cisco TelePresence programme, which has earned them our Cisco recognition."

"Both parties have gone to a lot of trouble to integrate their sales and support activities to meet the strict requirements for employee certification. By meeting these standards they have convinced us that they are well-prepared for the sales, development, installation and support of the technology and products that are all an integral part of the ATP programme."

Talk & Vision and Getronics are both part of KPN, the leading provider of telecom services in the Netherlands.

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