

## Polycom's Open Collaboration Network

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21 March 2010

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**Polycom launches the Open Collaboration Network to improve productivity through voice and video communications.**

Bringing together AT&T, Avaya/Nortel, BroadSoft, British Telecom, IBM, Juniper, HP, Microsoft, and Siemens, the program seeks to encourage interoperability and connectivity so partners can deliver integrated, end-to-end solutions.

(And, of course, Polycom is looking to leverage partners to balance out the new challenge from Cisco/Tandberg.)

Hear all about it in a podcast from Jim Kruger, Polycom VP of Solution Product Marketing (shown in photo).

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