Written by Alice Marshall 04 October 2019

Software-as-a-Service (SaaS) provider Smartsheet launches Smartsheet Aligned-- a partner program with offerings including the Accelerator for GDPR, a means for organisations to manage ongoing GDPR compliance.



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Developed in partnership with global consulting firm Protiviti, the Accelerator for GDPR uses Smartsheet technology and best practices developed by Protiviti through hundreds of client engagements. As a platform providing a centralised view of the processes involved with GDPR compliance, it includes user friendly dashboards and reporting features.

The Accelerator for GDPR is part of an effort by Smartsheet to push growth beyond N. America. The Smartsheet Aligned program includes a global and growing channel account team, financial incentives, sales and technical training, marketing support, a partner program with sales automation tools and consulting services enabling partners to deliver premium implementation services and custom solutions built on Smartsheet.

"A strong partner ecosystem is a critical element of being a trusted, enterprise-grade platform," the company says. "Smartsheet Aligned gives partners the opportunity to be 'champions of achievement' by leveraging our technology to deliver premium services and solutions that make our shared customers more successful."

Go Smartsheet Launches New Partner Program, Smartsheet Aligned, to Accelerate Global Growth