Written by Bob Snyder
04 February 2016

InFocus comes to ISE 2016 on the back of its acquisition of **VIDCO**, a systems provider of multimedia room and building solutions headquartered in Frankfurt.

This acquisition follows recent acquisitions of **Avistar** and **Jupiter Systems**, and is expected to provide new resources for InFocus, its EMEA channel partners and its end users.

This March, InFocus will open an EMEA Executive Briefing Center and Training Academy in Frankfurt. Channel partners will gain access to a state-of-the-art facility to preview and bring InFocus customers to see their integrated solutions — from projectors, to touch-enabled displays to videophones, to the latest in video conferencing and collaboration products. A regular schedule of sales and technical training classes for partners will be offered.

Other resources added through the acquisition will allow InFocus to offer a range of professional services to its channel partners, augmenting their own expertise with room design, network design, installation, and other services in support of complex deployments across a range of industries.



InFocus Buys VIDCO