

Scale Computing is expected to sign an EMEA distribution agreement with Ingram Micro, following its distribution deal for the US.



The company signed up Avnet in January, with whom it has 52 nAvnet IBM authorised partners together with 2 boutique distributors (Promark and Interwork Technologies).

Scale provides SMB-focused unified clustered storage solutions and handles SAN and NAS out of the same pool. Its clients tend to not have a SAN administrator and start from 5-10 TB and add 1-2 TB at a time when growing.

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