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Tech Data brings the complete Microsoft ecosystem under a single platform, allowing partners to deliver the company's entire software stack through a single management platform.



All Microsoft cloud-based solutions, including Office 365, Azure and Enterprise Mobility + Security (EMS) are available on the Tech Data Cloud Solution Store as part of the Microsoft Cloud Solutions Provider (CSP) program. As a result resellers, VARs and MSPs can offer the full Microsoft solution range through a single portal while taking advantage of the monitoring and billing capabilities of the Tech Data platform.

“Microsoft solutions are widely used in most end-user organisations and many customers now want to use those applications in the cloud, so it’s important that resellers can support the entire stack”, the distributor says. “In addition, customers need efficient ways to manage and integrate applications and ensure their data is properly backed-up, safe and secure. Through our Cloud Solution Store, Tech Data is providing not only the complete Microsoft suite under the CSP program, but also a whole range of complementary solutions and services that will enable VARs and MSPs to add value to the services they offer and enhance their long-term business prospects.”

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