Written by Frederick Douglas 05 September 2019

Data management and security vendor Commvault hopes the adage of spending money to make money holds true with the \$225 million acquisition of Hedvig, a software-defined storage (SDS) startup.



Commvault saw a financially challenging fiscal Q1 2020 (ending 30 June 2019), as revenues are down by -8% Y-o-Y to \$162.2 million. Founded back in 1988, Commvault is trying to keep up in a storage market replete with cloud-based competition. As such, the company points out a Gartner study predicting SDS running on the cloud will be the "dominant method of building multi-cloud storage infrastructures" by 2023.

Hedvig was founded in 2012 by Avinash Lakshman, the inventor of Apache Cassandra and one of the inventors of Amazon Dynamo. It offers the Distributed Storage Platform, a means to consolidate block, file and object storage into a single platform. It addresses all aspect of hybrid cloud deployment, and provides customers with a single platform to handle all storage demands.

The Hedvig two-tier architecture includes client-side storage proxy software bringing access to block, file and object storage to endpoints, while providing flash caching, deduplication and encryption. Being wholly software-based the technology can be delivered as a service, spanning multiple datacentres across multiple physical geographies, including disparate cloud environments.

Post-acquisition Hedvig products will remain available separately from the Commvault offering, although a roadmap bringing the two together is in development. The acquisition is set to close on Q1 2020.

Commvault Buys Software-Defined Storage With Hedvig

Written by Frederick Douglas 05 September 2019

Go Commvault Acquires Hedvig to Accelerate its Strategic Vision