# Kaminario Intros Storage-as-a-Service Offerings

Written by Alice Marshall
04 July 2019

Cloud storage vendor Kaminario announces a trio of solutions the company says present customers with alternatives for building applications combining the simplicity of public cloud and the performance of dedicated storage.



The solutions in question are Storage Utility, Disaster Recover as a Service (DRaaS) and Kaminario for Public Cloud. The first, Storage Utility, combines a consumption-based software subscription model with pay-as-you-go hardware acquisition. It runs on certified, industry-standard hardware from Tech Data, and the hardware expense is converted into a consumption-based monthly payment determined by the amount of storage consumed.

Hardware usage metering is tied to software usage via billing integrated into the Kaminario Clarity analytics platform, and the company says customers can treat the acquisition as a true operating expense (OPEX). Storage Utility is available through the Tech Data Technology as a Service (offering).

DRaaS offers a fully-managed cloud-based disaster recovery (DR) solution as a month-to-month expense based on protected capacity. Customers can choose from a list of Tier 4 datacentre locations for the DR site or leverage an already existing remote site. Replication takes place via either native Kaminario utility or 3rd party solution, and Kaminario and managed service partners support a range of service levels and recovery time objectives.

The final offering allows customers to implement Kaminario storage instances on major public

**Kaminario Intros Storage-as-a-Service Offerings**

Written by Alice Marshall
04 July 2019

cloud platforms, including Amazon Web Services, Google Cloud Platform and Microsoft Azure. Kaminario VisionOS software running on public cloud services delivers the full stack of data services available to on-premises resources.

A native snapshot and replication utility allows the moving of data from on-prem datacentres to the cloud for development, disaster recovery or cloud bursting use cases. Kaminario cloud instances are managed with the same framework and software stack as on-premise implementations, with Clarity providing management and analytics utilities across all environments. Flex provides orchestration and automation utilities.

Customers can acquire infrastructure through any combination of models under a unified software licensing scheme. Thus, a customer can buy an enterprise-wide license for some amount of capacity and deploy storage resources on purchased hardware, on utility hardware, a DR site or public cloud. Clarity works out consumed capacity in any bill.

Kaminario Utility Storage and DraaS are available now, with Kaminario for public cloud to follow on H1 2020.

Go [Kaminario Launches New Storage as a Service Offerings](#)