

## Alibaba Cloud Arrives in CEE Via ABC Data

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Alibaba Cloud, the cloud business of Chinese giant Alibaba, forms a "strategic partnership" with Poland's ABC Data-- one bringing the Alibaba cloud offering to the CEE market.



"We are very pleased to partner with a well-connected local partner such as ABC Data. The partnership marks an exciting step towards our goal of further advancing our technology and expanding our presence to Poland and CEE," Alibaba says. "Alibaba Cloud aims to become the preferred cloud service provider for all size of businesses in the region by providing a full range of cloud solutions and helping them to extend their footprint in China and Asia."

Under the partnership, ABC Data becomes the Alibaba Cloud distributor in 8 countries within CEE, namely Poland, the Czech Republic, Estonia, Hungary, Latvia, Lithuania, Romania and Slovakia. The ABC Data Cloud e-commerce platform will provide the full range of products offered by Alibaba Cloud, including virtual servers, hosting, data backup and storage, network solutions, Internet of Things (IoT), big data and AI.

Customer data will be saved in either the Alibaba Cloud datacentre in Frankfurt or any of the other 17 Alibaba Cloud datacentres around the world, depending on customer preferences. Polish customers using Alibaba Cloud solutions get technical support in Polish, while cloud solution resellers are promised "comprehensive" support from Alibaba-trained ABC Data staff.

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