IBM announces a collaboration with Red Hat to boost the speed and economics of the OpenStack platform, while allowing enterprises to extend existing Red Hat virtualised and cloud workloads on the IBM Private Cloud.



The team up has IBM become a Red Hat-certified cloud and service provider, giving customers more confidence when using the Red Hat OpenStack platform and Ceph Storage on IBM Private Cloud. In addition, Red Hat Cloud Access will be available on IBM Cloud, allowing Red Hat customers to move unused Red Hat Enterprise Linux subscriptions from their datacentre to a public virtualised cloud environment in IBM Cloud datacentres.

IBM and Red Hat will also jointly sell new offerings for private cloud deployments, including workload migrations, disaster recovery, capacity expansion and datacentre consolidation.

"Our collaboration with IBM is aimed at helping enterprise customers more quickly and easily embrace hybrid cloud," Red Hat says. "Now, customers who don't have in-house expertise to manage an OpenStack infrastructure can more confidently consume Red Hat OpenStack Platform and Red Hat Ceph Storage on IBM Private Cloud."

In other IBM deals, Big Blue has a collaboration with Veritas in the management, optimisation and protection of data across hybrid cloud environments. As a result the IBM Cloud Object Storage offering is certified for use with Veritas NetBackup 8.0, providing customers with means to migrate data from on-premises to the cloud.

IBM and Red Hat Team Up in Hybrid Cloud



NetBackup 8.0 is also certified to run on the IBM Cloud for additional protection for cloud-based workloads, and will be available from the IBM Bluemix Catalog of services.

Go IBM and Red Hat Collaborate to Accelerate Hybrid Cloud Adoption With OpenStack

Go Veritas, IBM Join Forces to Drive Data Management Further in the Cloud