## **Mixed Results for Network Security Market**

Written by Marco Attard 16 June 2011

The EMEA enterprise network security market shows 7.2% Y-o-Y growth for Q1 2011, with public sector budget cuts and national debt issues continuing to curb W. European investment, according to Canalys' latest report.

Making up for the public sector is the financial services industry and its current spending increases (in a bid to reduce latency and minise highly-publicised security breaches).

Meanwhile North Africa and the Middle East face further security project delays due to the Arab Spring-- with Canalys saying delays are likely to persist for some time yet.

Canalys says the increase in local and international industrial regulatory requirements provide "critical counterbalance" to public budget cuts and weak government spending.

## Worldwide enterprise network security market Market shares Q1 2011, Q1 2010

| Vendor           | Q1 2011<br>shipment value<br>(\$m) | % share | Q1 2010<br>shipment value<br>(\$m) | % share | Growth<br>Q1'11/Q1'10 |
|------------------|------------------------------------|---------|------------------------------------|---------|-----------------------|
| Total            | 1,781.6                            | 100.0%  | 1,607.4                            | 100.0%  | 10.8%                 |
| Cisco            | 460.2                              | 25.8%   | 447.7                              | 27.9%   | 2.8%                  |
| Check Point      | 231.4                              | 13.0%   | 197.0                              | 12.3%   | 17.5%                 |
| Juniper Networks | 214.4                              | 12.0%   | 211.0                              | 13.1%   | 1.6%                  |
| Fortinet         | 108.9                              | 6.1%    | 80.6                               | 5.0%    | 35.1%                 |
| McAfee           | 89.8                               | 5.0%    | 68.4                               | 4.3%    | 31.3%                 |
| Others           | 676.9                              | 38.1%   | 602.7                              | 37.4%   | 12.3%                 |

Source: Canalys estimates, © Canalys 2011

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