

## Cylance Expands in Europe Through VAD Infinigate

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End-point security vendor Cylance makes strides across Europe as it announces a first distribution partnership in mainland Europe with VAD Infinigate covering Germany, Austria, Switzerland and the Nordics.



The company first stepped into EMEA in March with the opening of a UK office and the appointment of ex-FireEye exec Evan Davidson as regional sales VP. Following that it signed a number of reseller partners in N. and W. Europe, as well as distribution agreement covering MEA with Starlink and a deal with UK distie Ignition Technology.

"We are very excited to be partnering with Infinigate," Cylance says. "We are confident in their expertise and understanding about what makes Cylance unique from other cybersecurity vendors. With this channel partnership, we can satisfy the significant customer demand in the Nordic region and respond to the huge interest we are already experiencing from potential DACH customers."

The company now hopes to attract further funding in order to expand across the entirety of EMEA, including S. and E. Europe.

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