Written by Alice Marshall 13 June 2019

Riverbed sets to expand further in SD-WAN with a global OEM agreement with Versa Networks bringing together Riverbed support and services with the Versa enterprise-class SD-WAN technology.



As a result, Riverbed will offer an expanded portfolio of SD-WAN solutions alongside Riverbed SteelConnect, including an enterprise offering leveraging the Versa Networks Secure Cloud IP software platform. The SD-WAN solution promises high scalability, a full stack of enterprise and carrier-grade routing and advanced security capabilities, all complementing the Riverbed SD-WAN, application acceleration and digital experience management solutions.

"The agreement with Versa Networks allows Riverbed to provide our customers with a broader set of choices and address the modern networking needs of organizations of all types and sizes – large, medium and small, cloud-first, hybrid and traditional-- across the globe," Riverbed says. "Versa's enterprise-class technology complements Riverbed's leading SD-WAN, application acceleration and digital experience management solutions nicely, and will be backed by Riverbed's leading support and professional services that customers rely on. This expanded portfolio allows Riverbed to more fully go after our large enterprise installed base, which includes the vast majority of the Fortune 2000, and will empower our customers to choose the right SD-WAN solution to help them transform their networks, gain agility and remain competitive in their respective industries."

Riverbed first launched SteelConnect in 2016, and so far counts 1000 organisations as customers for the SD-WAN solution. SteelConnect offers a broad set of unique capabilities, including integration with SteelCentral for visibility and insight and integration with the SteelHead SD WAN Optimisation solution. Riverbed will continue to offer SteelConnect SD-WAN, and will leverage Versa Networks technology for larger scale enterprise deployments.

Riverbed and Versa Team Up in SD-WAN

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Riverbed SD-WAN offerings leverage Versa Networks Secure Cloud IP software will be available in H2 2019.

Go Riverbed Strengthens and Expands Enterprise SD-WAN Market Presence, Signs Strategic Global OEM Agreement with Versa Networks