

## **IDC: Converged Systems as "Important Investment"**

Written by Alice Marshall  
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Global converged system revenues total \$3.5 billion in Q2 2018, IDC reports, a 9.9% Y-o-Y increase, the result of HCI allowing companies to reduce infrastructure complexity and promote further consolidation.

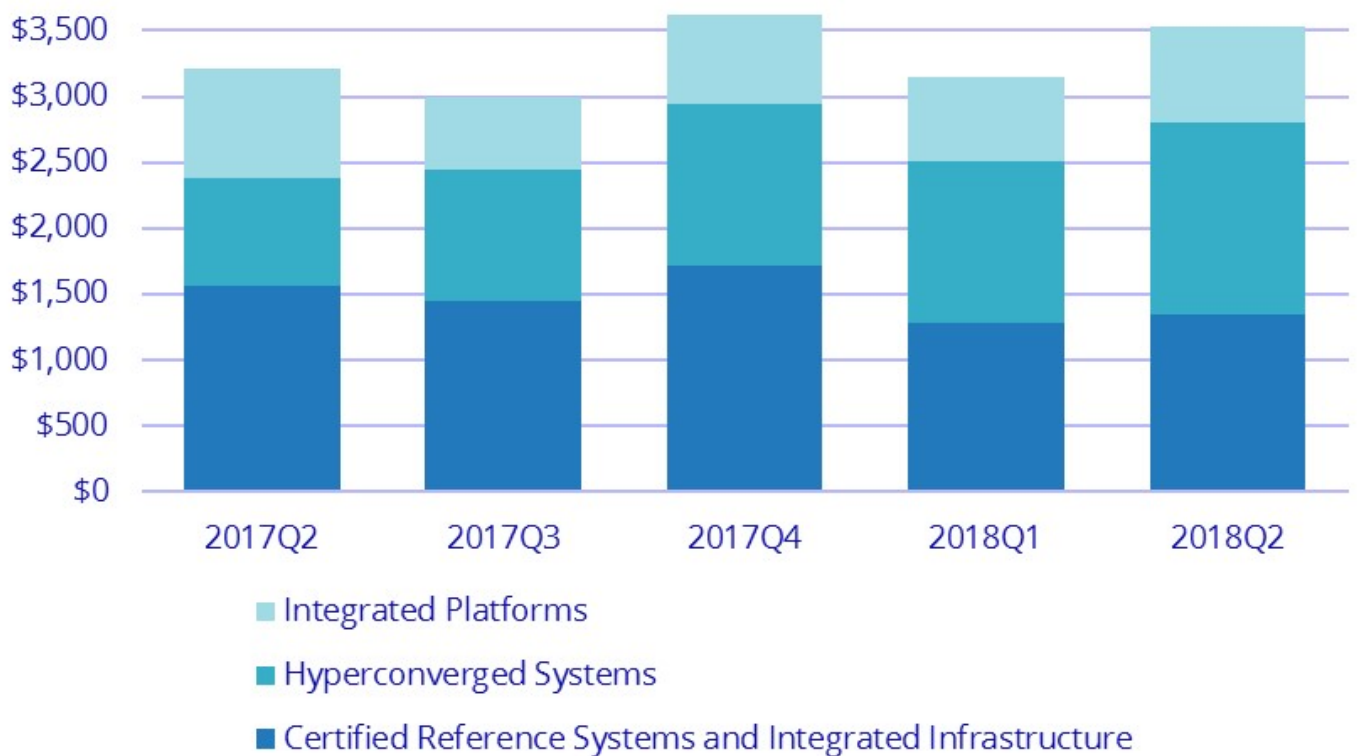
The analyst divides the converged systems market in 3 segments-- certified reference systems & integrated infrastructure, integrated platforms and hyperconverged systems. The certified reference systems & integrated infrastructure market is worth \$1.3bn in Q2 2018, making 38.1% of overall revenues despite a -13.9% Y-o-Y decline. Dell is the largest supplier, with \$639.8 million in sales and 47.5% share, followed by Cisco NetApp (35.7% share) and HPE (8.1%).

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### Worldwide Converged Systems Market by Product Category, 2018Q2 Vendor Revenue



Source: IDC 2018

[IDC WW Quarterly Converged Systems Tracker](#)