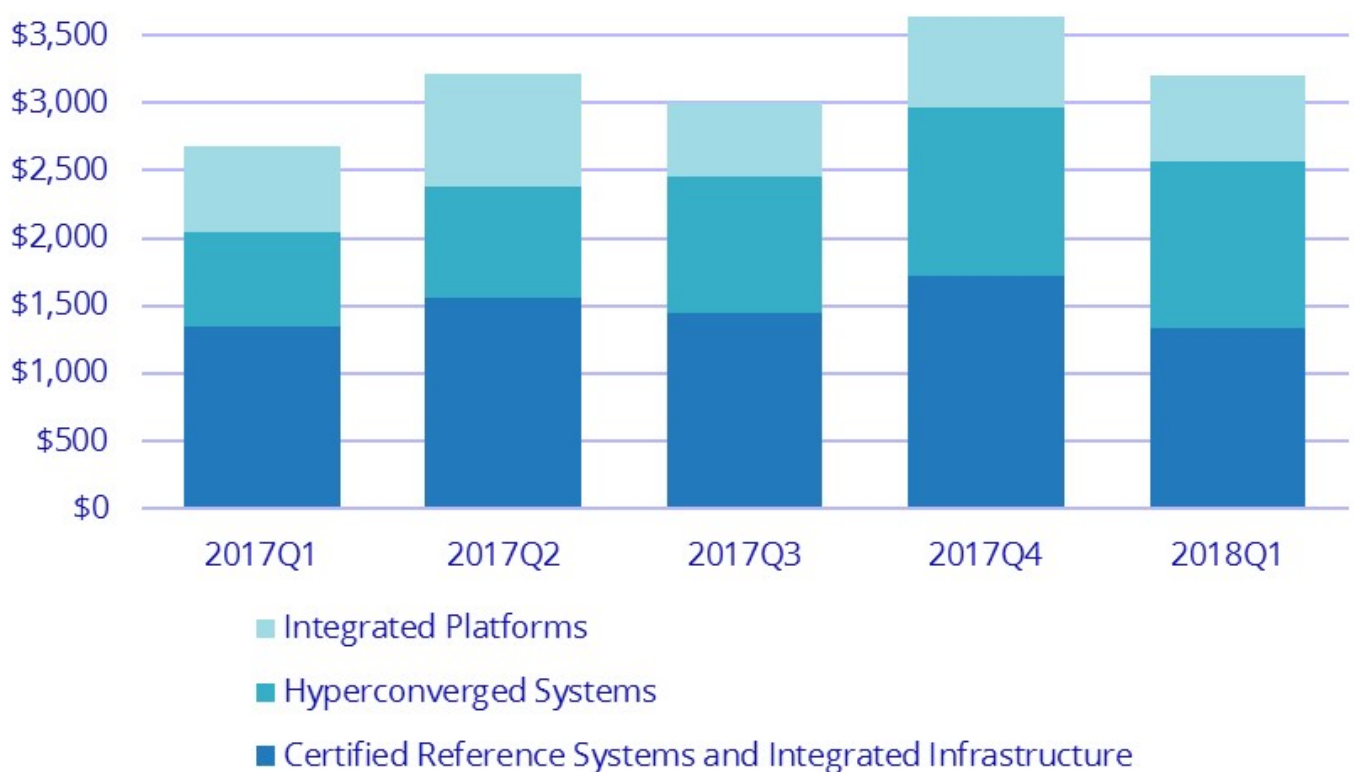


According to IDC, global converged systems revenues are up by 19.6% Y-o-Y in Q1 2018 to \$3.2 billion, as organisations set to reduce the complexity of datacentre infrastructure, allowing IT to focus on "high-value business projects."



Worldwide Converged Systems Market by Product Category, 2018Q1 Vendor Revenue



Source: IDC 2018

The analyst splits the converged systems market in 3 segments-- certified reference systems & integrated infrastructure, integrated platforms, and hyperconverged systems. The certified

IDC: Converged Systems on the Up in Q1 2018

Written by Alice Marshall
28 June 2018

reference systems & integrated infrastructure segment is worth \$1.3bn in Q1 2018, a -0.9% Y-o-Y decline and 41.7% of total converged systems revenue. Dell is the biggest supplier in the segment, with \$641.3 million in sales and 48% share, followed by Cisco/NetApp (\$462m sales, 34.6% share) and HPE (\$105.3m sales, 7.9% share).

Hyperconverged systems revenues are up by 76.3% Y-o-Y in Q1 2018, reaching \$1.2bn and 38.3% of the total converged systems market. IDC goes through the hyperconverged systems segment in 2 ways, by the brand of the solution or the owner of the software providing core hyperconverged capabilities. On the branded view, Dell is the largest hyperconverged systems supplier with \$363m in revenue and 29.6% share. Nutanix is 2nd largest with \$273m in revenue and 22.2% share, followed by a statistical tie of HPE and Cisco, with \$61m and \$59.9m in revenue, or 5% and 4.9% in market share, respectively.

From the software view of the market, systems running on VMware software represent \$456.3m in Q1 2018 vendor revenue, or 37.2% of the market. Systems running on Nutanix software represent revenues worth \$398.7m, or 32.5% of the market. Both amounts represent all software and hardware, regardless of final branding.

Integrated platform sales growth totals 0.9% Y-o-Y in Q1 2018, generating \$641.2m in sales. The amount represents 20% of total converged systems value. Oracle is top integrated platforms supplier, with 55.6% share and revenues worth \$356.8m.

Go [IDC WW Quarterly Converged Systems Tracker Q1 2018](#)