

Gartner: Server Growth Continues in Q1 2018

Written by Marco Attard
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The Q4 2017 growth of the server market continues in Q1 2018, Gartner reports-- EMEA revenues are up by 32.1% Y-o-Y even as shipments drop by -2.7 Y-o-Y, with hyperscale, enterprise and midsize datacentres as main spending drivers.

Table 1

Worldwide: Server Vendor Revenue Estimates, 1Q18 (U.S. Dollars)

Company	1Q18 Revenue	1Q18 Market Share (%)	1Q17 Revenue	1Q17 Market Share (%)	1Q18-1Q17 Growth (%)
Dell EMC	3,593,916,375	21.5	2,373,171,860	19.0	51.4
HPE	3,321,304,736	19.9	3,009,569,241	24.1	10.4
Inspur Electronics	1,188,428,802	7.1	539,259,419,	4.3	120.4
Lenovo	1,088,922,220	6.5	731,647,279	5.8	48.8
IBM	1,067,701,728	6.4	831,622,879	6.6	28.4
Others	6,432,219,303	38.5	5,023,547,428	40.2	28.0
Total	16,692,493,164	100.0	12,508,818,106	100.0	33.4

Source: Gartner (June 2018)

"Enterprises and midsize businesses are in the process of investing in their on-premises and colocation infrastructure to support server replacements and growth requirements even as they continue to invest in public cloud solutions," the analyst says. "Additionally, when it came to server average selling prices (ASP) increases for the quarter, one driver was the fact that DRAM prices increased due to constrained supplies."

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On a global basis, Q1 2018 server revenues show 33.4% Y-o-Y growth, while shipments increase by 17.3% Y-o-Y.

Table 2

Worldwide: Server Vendor Shipments Estimates, 1Q18 (Units)

Company	1Q18 Shipments	1Q18 Market Share (%)	1Q17 Shipments	1Q17 Market Share (%)	1Q18-1Q17 Growth (%)
Dell EMC	555,792	18.2	466,800	17.9	19.1
HPE	400,958	13.1	428,169	16.8	-8.5
Inspur Electronics	200,283	6.6	139,203	5.4	43.9
Huawei	182,227	6.0	156,559	6.0	16.4
Lenovo	157,047	5.1	145,977	5.6	7.6
Others	1,555,783	51.0	1,254,892	48.2	24.0
Total	3,052,091	100.0	2,601,600	100.0	17.3

Source: Gartner (June 2018)

When it comes to vendors, Dell EMC leads in terms of revenues, with Q1 2018 growth reaching 51.4% Y-o-Y and 21.5% market share. HPE follows with 19.9% share and 10.4% Y-o-Y revenue growth. Inspur Electronics comes 3rd with the strongest growth of the quarter, 120.4% Y-o-Y. Dell EMC also leads in shipments, with 18.2% share. HPE comes 2nd despite a -8.5% Y-o-Y decline, with 13.1% of the market.

The x86 server market shows 35.7% Y-o-Y revenue growth and a shipment increase of 17.5% Y-o-Y. RISC/Itanium UNIX servers continue to struggle, with shipments falling by -52.8% as

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revenues drop by -46.7%.

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