

Gartner: WW Server Revenues on the Decline

Written by Marco Attard
03 March 2017

Gartner reports global Q4 2016 server revenues are down by -1.9% Y-o-Y, while shipments drop by -0.6% Y-o-Y. Overall 2016 also has a negative tone, with shipments remaining flat at 0.1% growth and revenues falling by -2.7%.

Table 1. Worldwide: Server Vendor Revenue Estimates, 4Q16 (U.S. Dollars)

Company	4Q16 Revenue	4Q16 Market Share (%)	4Q15 Revenue	4Q15 Market Share (%)	4Q16-4Q15 Growth (%)
HPE	3,392,601,012	22.9	3,813,592,269	25.2	-11.0
Dell	2,578,181,854	17.4	2,533,495,993	16.7	1.8
IBM	1,732,474,861	11.7	1,974,018,084	13.0	-12.2
Huawei	1,249,813,371	7.7	610,225,437	4.0	88.4
Lenovo	946,283,185	6.4	1,136,141,494	7.5	-16.7
Others	5,039,143,533	34.0	5,064,301,087	33.5	-0.5
Total	14,838,497,815	100.0	15,131,774,365	100.0	-1.9

Source: Gartner (March 2017)

"There were some distinct factors that produced the final results for 2016," the analyst remarks. "Hyperscale data centers (e.g., Facebook, Google) grew and, at the same time, drove some significant server replacements. Enterprises grew at a lower rate as they continued to leverage server applications through virtualisation and in some cases, service providers in the cloud."

All regions other than Asia/Pacific see Q4 2016 declines, with MEA showing the largest revenue decline at -14.7%.

Gartner: WW Server Revenues on the Decline

Written by Marco Attard
03 March 2017

Table 1. Worldwide: Server Vendor Revenue Estimates, 4Q16 (U.S. Dollars)

Company	4Q16 Revenue	4Q16 Market Share (%)	4Q15 Revenue	4Q15 Market Share (%)	4Q16-4Q15 Growth (%)
HPE	3,392,601,012	22.9	3,813,592,269	25.2	-11.0
Dell	2,578,181,854	17.4	2,533,495,993	16.7	1.8
IBM	1,732,474,861	11.7	1,974,018,084	13.0	-12.2
Huawei	1,249,813,371	7.7	610,225,437	4.0	88.4
Lenovo	946,283,185	6.4	1,136,141,494	7.5	-16.7
Others	5,039,143,533	34.0	5,064,301,087	33.5	-0.5
Total	14,838,497,815	100.0	15,131,774,365	100.0	-1.9

Source: Gartner (March 2017)

[Gartner: Worldwide Server Vendor Revenue Estimates, 4Q16 \(U.S. Dollars\)](#) - Gartner's latest report on the server market, showing a decline in revenue for most vendors, except for Huawei.