

## Gartner: Regionally Mixed Q3 2015 Results for Servers

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Global server shipments grow by 9.2% Y-o-Y while revenues increase by 7.5% Y-o-Y in Q3 2015, Gartner reports, even as currency exchange rates affect the market in some regions--including E. Europe.

**Table 1**  
**Worldwide Server Vendor Revenue Estimates, 3Q15 (U.S. Dollars)**

Company	3Q15 Revenue	3Q15 Market Share (%)	3Q14 Revenue	3Q14 Market Share (%)	3Q15-3Q14 Growth (%)
HP	3,682,417,477	27.3	3,374,559,864	26.9	9.1
Dell	2,419,231,403	17.9	2,219,989,943	17.7	9.0
IBM	1,327,761,197	9.8	2,322,409,499	18.5	-42.8
Lenovo	1,065,664,119	7.9	165,166,098	1.3	545.2
Cisco	885,600,000	6.6	783,760,000	6.2	13.0
Others	4,120,053,348	30.5	3,690,687,782	29.4	11.6
<b>Total Market</b>	<b>13,500,727,544</b>	<b>100.0</b>	<b>12,556,573,186</b>	<b>100.0</b>	<b>7.5</b>

Source: Gartner (December 2015)

"Q3 2015 produced growth on a global level with mixed results by region," the analyst says. "All regions showed growth in both shipments and vendor revenue, except for E. Europe, Japan and Latin America, which posted revenue declines of -5.8%, -11.7% and -24.2%, respectively, for the period."

HP leads the server market in terms of revenues (reaching \$3.7 billion with 9.1% Y-o-Y growth), as it commands 25.4% global server revenue share. Dell follows with revenues worth \$2.4bn and 9% Y-o-Y growth, while 3rd placing IBM is the only top 5 vendors facing revenue declines (-42.8%) due to the x86 division sale to Lenovo.

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Company	3Q15 Shipments	3Q15 Market Share (%)	3Q14 Shipments	3Q14 Market Share (%)	3Q15-3Q14 Growth (%)
HP	613,101	22.2	569,426	22.5	7.7
Dell	501,262	18.1	490,752	19.4	2.1
Lenovo	242,005	8.8	85,443	3.4	183.2
Huawei	134,163	4.9	93,421	3.7	43.6
Inspur	99,417	3.6	91,244	3.6	9.0
Others	1,172,725	42.4	1,200,592	47.4	-2.3
Total Market	2,762,672	100.0	2,530,878	100.0	9.2

Garner Servers Quarterly Statistics December 2016 (https://www.garner.com/press-releases/2016/12/15/garner-servers-quarterly-statistics-december-2016)